



MANAGING DATA
SECURELY

Case Study LEEDS & YORK PARTNERSHIP NHS TRUST

MEETING BUSINESS NEEDS

FOUR HOUSING DEVELOPS WATERTIGHT DATA PROTECTION
FOLLOWING IN-DEPTH CONSULTING

Leeds & York Partnership NHS Trust turns to MTI and Forcepoint's Triton AP-Web protection to take advantage of industry-leading reporting in order to meet pressing business needs. At the same time, it also gains extra layers of protection and advanced threat detection.

Leeds & York Partnership NHS Trust provides vital specialist mental health and learning disability services to the people of Leeds and across the Yorkshire region. It became an NHS Foundation Trust in August 2007.

The Trust works closely with a wide range of partners in local communities to ensure its services reach those in need. Many of the people it works with have complex and long term needs. It also provides specialist inpatient care for young people through its Child and Adolescent Mental Health Services (CAMHS).

As a teaching trust it also has strong links to local universities and has a reputation as a centre of excellence for teaching, research and development.

Leeds and York Partnership 
NHS Foundation Trust

AT A GLANCE

Industry
Public Sector

The challenge
Leeds & York Partnership NHS Trust needed to improve reporting capabilities around employees' use of the internet for HR and legal requirements as well as bolster protection against new malware threats such as ransomware.

The solution
Consult with MTI and replace its existing gateway management and protection platform with Forcepoint Triton AP-Web

Benefits

- Industry-leading reporting
- Advanced protection
- Management time savings
- Able to easily meet management requests
- Strong partnership with MTI

SITUATION

Over five years ago, the Trust had embarked on a cost-cutting drive, which affected many parts of the business. From an IT perspective costs were also shaved where appropriate. In terms of network security, this led to the implementation of Cisco IronPort, essentially an email and web security gateway product.

Dave Martin, IT Support Analyst, Leeds & York Partnership NHS Trust, explains: "Cisco was contracted to provide networking services such as routers and switches, so at the time it made sense to use IronPort as a perimeter protection tool. It was relatively low cost and, given the cost saving initiatives, it was an obvious choice at the time."

However, over time it became apparent that the product wasn't suitable for all of the Trust's needs. For instance, it required a level of technical expertise to operate that the organisation didn't have and at the same time. It also wasn't particularly easy to generate insightful reports.

This was an important issue. IT was facing pressure from HR about the length of time it took to generate IronPort reports relating to employee website usage. There were also concerns that when reports were received they often included lots of irrelevant information.

From HR's perspective it was a business issue that needed urgent attention. HR was concerned that if it required details of inappropriate website usage, for example if someone breached terms of employment, it would be difficult to gain the relevant information as evidence. This was an important reporting requirement and one that also demanded compliance with wider mandatory regulations.

“

HR is now better able to meet its business management responsibilities and has access to all the information it needs when it comes to employee web site usage and more.

”

Dave Martin, IT Support Analyst, Leeds & York Partnership NHS Trust

THE SOLUTION

Dave Martin says: “We needed to generate reports quickly and also cut out the white noise that was in many of the reports. If HR requested a report we needed to be able to give it to them quickly. As things stood it took several hours to generate reports and with responsibility for over 2,000 employees who use computers, HR was in danger of being compromised in its ability to fulfil its role.”

The organisation looked at several vendor technologies such as Smoothwall and Zscaler that provide web security, firewalls, sandboxing and other functions along with reporting. However, it ultimately choose Forcepoint’s Triton AP-Web platform.

Dave Martin explains: “I was familiar with it when it was known as Websense. It’s a good platform because of an accumulation of great features, such as easy policy management and the ease with which secure remote desktops can be set up for the many community partners we work with.”

However, there was a stumbling block. Like many public sector organisations, Leeds & York Partnership NHS Trust has to be careful about its spend. “IT security is clearly a priority and as such budget is available, but we thought Forcepoint would be a bit beyond our reach. We actually thought we wouldn’t be able to use it,” adds Dave Martin.

At this point MTI, a global provider of security technologies and services, stepped in to help. The Trust had chosen MTI as its preferred supplier based on recommendations from government procurement services.

For over 15 years MTI has been a platinum partner with Forcepoint and has a deep wealth of skills around its security technologies. Because of their very close working relationship, MTI was able to negotiate a suitable price for the Trust, leading to the implementation of Triton AP-Web.

“

MTI’s ability to help us negotiate a price was invaluable and made all the difference between whether we could use it or not. Implementation was straight forward and it’s clear that MTI has a lot of expertise.

”

Dave Martin, IT Support Analyst, Leeds & York Partnership NHS Trust

**FIND OUT HOW MTI CAN HELP YOUR BUSINESS
TALK TO AN EXPERT**



www.mti.com



ukinfo@mti.com



+44 (0)1483 520 200