![mti logo — MANAGING DATA SECURELY]

MTI Backup as a Service

Enable your business and deliver greater efficiencies

The Business Challenge

Enterprise data backup and recovery is not simple.

Businesses working with large amounts of information in complex IT environments face major challenges in securing high value data. These challenges are often on a global scale, with concerns such as security breaches while transferring data, or slow backups on old hardware adversely affecting business efficiency.

The only effective way to deal with these problems and safeguard your business is by deploying enterprise-class technology and data protection services. An effective backup and recovery strategy if vital to any business managing critical data.

Whether it's the need to meet compliance regulations or recover from unplanned events, organisations have increased the priority of backup and restore solutions on their agenda to significantly reduce risk to their business and ensure business continuity.

With a robust technology solution underpinning an effective backup and recovery strategy, managing critical data is no longer seen as a mundane task, but an essential activity that ensures protection of corporate intellectual property.is no longer seen as a mundane task, but an essential activity that ensures protection of corporate intellectual property.

The MTI Solution

MTI provides a comprehensive Backup as a Service (BaaS) that ensures full data protection, service level agreements and regulatory requirements are met with ease.

Your business will be relieved of the challenge to recover data quickly in the event of unplanned events, whether disasters or human error, planned events from maintenance to patching issues, or malicious events including viruses corrupting data, hacking/phishing attacks stealing data and compliance.

MTI BaaS focuses on the following areas:

- Backup and recovery architecture assessments
- Continuous data protection
- Data deduplication
- Gap analysis
- Managed service
- Migration of tape-based backup to disk-backed backup
- Secure cloud backup

MTI Expertise

MTI has the expertise to understand your business requirements and challenges and will work with you to develop a long-term strategy to tackle them head-on.

Every vertical market sector and organisation has varying requirements. Our ability to understand your business and technical needs is the key to a successful solution. MTI perform an assessment and risk analysis of your IT environment and work with you to make it smarter and agile.

Services include:

- SLA and regulatory-based analysis and compliance reporting
- Alert escalation and flexible notification options
- Historical performance reporting
- Report generation
- Real-time dashboards

Over the past several years, the customer drivers for increased investment [in backup solutions] result from the need to improve backup window time, provide faster restore and recovery times, and enable seamless integration with existing backup applications. In addition, the accelerated adoption of virtual servers and desktops are causing IT organisations to review and modernise their data protection architectures and processes.

**Robert Amatruda, Research Director
Data Protection and Recovery at IDC**

www.mti.com   ukinfo@mti.com   +44 (0)1483 520 200

Key Service Benefits

The MTI backup solution will provide your business with:

- a reduction in time it takes to backup and restore data,
- a reduction in man hours spent carrying out IT maintenance,
- and a reduction in the cost this accumulates.

Your team will be released from the constant IT problems leading to increased efficiency and productivity in your core business areas.

How does MTI do this? Firstly, its backup monitoring solution automates and streamlines the administration involved in routine tasks. Also, proactive monitoring reduces backup windows and prevents costly backup time overrunning into business hours.

Maximising your investment in backup technology means knowing when the backup is working properly and when it isn't. MTI provides you with total visibility of your backup processes and solutions, ensuring the most effective return on your investment. It will also take care of data legislation compliance and handling corporate intellectual property.

Organisations can more effectively ensure optimal backup and recovery performance and end-user satisfaction. By working with you to reduce costs, streamline administration and optimise backup and recovery operations, MTI can be the strategic partner that closes the gap between your business line requirements and IT delivery.

Enterprises that fail to dig beneath the surface with a given solution could find themselves risking their data in unsuitable environments.

**Laura DuBois
Program Vice President
Storage at IDC**

Data sovereignty   **Security**   **Focus**   **Compliance**

FIND OUT HOW MTI CAN HELP YOUR BUSINESS TALK TO AN EXPERT

www.mti.com   ukinfo@mti.com   +44 (0)1483 520 200